

# ACUMIN

## Roundtable Events

### Courion Hosts CISO Roundtable Discussion

Courion, a US security vendor with an award winning IDM solution, were keen to better understand the future positioning of their solution in the UK. Leveraging Acumin's relationships at senior level within the corporate security community, Courion's senior management were offered the opportunity to sit with key decision makers and talk openly about how their solution would add value now, and how they could adapt their solution in the future to meet the market's demand.

Acumin identified several CISO's who had a genuine interest in 'access assurance', a topic Courion were keen to focus on. Subsequently a very high profile group of attendees was assembled.

One attendee of the Roundtable, John Knowles, Director Security Operations at BT, commented;

“These events rely upon the quality of the people. I think the mix last night was really good with a great range of views from different sectors”

Acumin provided a full event management service for the roundtable which was held in the 'Private Dining Room' at the top of the

Gherkin in London. A champagne reception followed by a 7-course dinner was provided for all 11 CISO-level guests; Courion's CEO, Chris Zannetos; UK General Manager, Stuart Hodgkinson; and their evening moderator, Chris Green of DMG Europe.

“Acumin produced a high-quality executive event in accordance with our goals and objectives”

said Rachel Weeks, Director of Marketing Communications at Courion. She continued;

“The team provided helpful input throughout the planning process and leveraged their contacts to deliver a diverse group of attendees who met the criteria we had defined”

The discussion ran seamlessly from start to finish, meeting all of Courion's objectives, thanks to the preparations of the moderator.

Another attendee at the roundtable, Peter Kaye, Head of Business Protection & Continuity at John Lewis Partnership said;

“It was a pleasure to take part in the round table with such a quality and well sized group, excellent venue and food, and very informative and lively conversation. I have been to many such events and would say that this ranks among the best I have ever attended”

**Acumin's Roundtable Events are designed with the client's requirements in mind at all times and to ensure the entire process is fully managed, with as little hassle for the client as possible. We are able to organise guest lists, all logistics, and ensure each roundtable is attended by pre-qualified guests. Appropriately moderated to meet defined target objectives, these events are hugely successful.**

**For further information regarding Events and Sponsorship opportunities, please call us to discuss your requirements.**

**0207 987 3838 or e-mail [events@acumin.co.uk](mailto:events@acumin.co.uk)**

#### Contact:

Acumin, Suite 22, Beaufort Court,  
Admirals Way, London E14 9XL

#### Telephone:

+44 (0)207 987 3838

#### Email:

[info@acumin.co.uk](mailto:info@acumin.co.uk)

#### Internet:

[www.acumin.co.uk](http://www.acumin.co.uk)



# ACUMIN