



Executive Search Case Study

Organisation : **Centrica**

Position : **Head of Information Risk & Security
- British Gas**

British Gas, a leading provider of home energy solutions and services, was looking to significantly expand the security and risk function of the business. In order to aid this growth, Centrica's Chief Information Security Officer approached Acumin Consulting to help identify a suitable candidate to manage the process. Acumin Consulting had a longstanding relationship with Centrica, and its expertise in Information Security recruitment made it an obvious choice to provide this service.

Throughout our time working with Acumin, they have consistently proven their thorough understanding of our unique needs. As such, we went directly to Acumin as soon as we had identified the need for a new contractor.

To support the expansion of its security and risk function, Centrica determined the required candidate would fulfil an all-round senior security consultant position. Scott West, one of Acumin's leading consultants, thoroughly liaised with Centrica to gain a complete understanding of what this role would entail, and immediately recommended Rob Warcup, a candidate with a strong background in IT security and polished communication and interpersonal skills.

Acumin took the time to thoroughly understand the type of candidate we were looking for.

To date, Acumin has never failed to provide us with suitable potential candidates, and this exercise was no exception. Upon Scott's recommendation, we were able to fulfil the position extremely quickly & efficiently.

The Head of Information Risk & Security role ticked all the boxes; I couldn't have asked for a more perfectly matched position with plenty of variety and excitement. My move from contractor to a permanent position at British Gas speaks volumes of the potential Acumin saw in the role it identified.

Rob Warcup

Acumin was the sole agency to successfully source a candidate with the right experience, skills and background for the role. It was able to do so using its extensive network that enabled it to closely match candidates' skills and requirements, identify those looking to move from their current roles and find a suitable match within their ideal organisations. Rob Warcup was chosen for the position due to his proven strong background, confidence in dealing with stakeholders at all levels and outgoing personality.

Since joining British Gas as a consultant, the Head of Information Risk role grew and Rob took on increasing amounts of responsibility. He has since become a permanent member of the team. In addition, Rob is now a client of Acumin's and it has been providing him with the right candidates to help expand his team. Centrica intends to continue to work with Acumin to fulfil its security and risk management recruitment requirements.

Acumin is the leading provider of Information Risk Management staff in the UK. Established since 1998, our specialist team of consultants have unrivalled knowledge of the Information Security, Business Continuity, Storage and Data Protection markets. We supply both permanent and contract staff at all levels to industries spanning all sectors from first tier banks to global consultancies across EMEA.

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