

# Case Study

Name : Christopher Frampton

Job Role : Principal Consultant,  
Continuity Intergration

Company : ATOS Origin



“The main benefits of Acumin’s service:  
1) Market Knowledge  
2) Candidate Knowledge &  
3) Excellent follow up”

Acumin Consulting have worked with Christopher Frampton for over 6 years, initially helping him grow his Business Continuity Team at EDS, to over 20 strong. Acumin then worked with Chris placing him into a global role within a leading Risk Management Consultancy. Following on from Chris’ placement here, Acumin then helped him to strategically build up a world-class consulting team.

After a successful time building the Consultancy’s Business Continuity capability, Acumin subsequently placed Chris again, in a global role with ATOS

## Outline of Case Study:

- Acumin have worked with Christopher Frampton, Principal Consultant - Continuity Integration for ATOS Origin for over 6 years.
- Chris has worked with Acumin both in a client and a candidate capacity.
- Acumin have assisted Chris in his move to ATOS and have also worked to recruit world-class consulting teams for Chris.

Origin where he continues to use Acumin to strengthen and build yet another significant BC practice.

Chris explains the reasons why he uses Acumin: “the level of service has been excellent, as is their ability to select the right mix of candidates to meet my needs... this has dramatically reduced the recruitment time and cost as inappropriate or unsuitable candidates are removed from the process before the first interview phase.”

The cost-benefit of the service that Acumin offers is clear. Chris continues: “The main benefits of using Acumin’s service include  
1) Their level of Market Knowledge  
2) Their depth of Candidate Knowledge and  
3) The excellent follow up service you get”.

Acumin pride themselves on their proactive approach and excellent levels of service and will also reverse-market candidates where appropriate. Clients often find this very useful, as it reduces the amount of time required to search for candidates and also allows them access to “the cream of the

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“All of the team are dedicated to providing an excellent level of service and will often call with new candidates who they feel fit the profile of the group we are building.”

crop”, as and when candidates become available. Acumin makes every effort to become accustomed to the culture of each company they work with, thus allowing them to proactively approach organisations with well-matched candidates.

Acumin Consulting are renowned for their specialist knowledge of the Risk Management market place - including data protection, information security and storage.

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