



# Recruitment Services



- Information Security and Risk Management • Governance & Compliance
- Penetration Testing & Forensics • SC & DV Cleared Cyber Security • Business Continuity
- Sales Engineering • Sales and Marketing • Executive Management

Acumin is the leading provider of Information Risk Management Staff in EMEA, specialising in a range of recruitment services that are built on an extensive network, strong business relationships and in-depth industry knowledge. Acumin's expert team of consultants are process driven, operate transparently and always with your ultimate business goals in mind.

- Permanent Recruitment
- Contract Recruitment
- Managed Recruitment Service
- Team Moves
- Executive Search

### Permanent Recruitment Service

By fully understanding your business, your recruitment strategy and how to best represent your company in the market we are able to source the most appropriately matched candidates in the market. We professionally qualify candidates and combine best practice interview techniques with our in-depth market knowledge to elicit the greatest detail possible and ensure candidates presented are the best possible fit for your needs.

We brief candidates and feed back to our clients at each stage of the interview process and we work with you to make improvements and help streamline the process to reduce management time. This includes advising on offers and benchmarking packages in order to ensure long term success of the placement.

### Contract Recruitment

Building on the quality and range of contract staff on our database over the years has enabled Acumin's contract department to supply consultants at all levels to our clients spanning sectors from first tier banks to systems integrators across EMEA. We understand that availability, competency and knowledge are the most important criteria when selecting contract staff and we ensure that the highest quality consultants are always delivered.

### > Acumin Approved Associates Scheme

Providing our clients immediate access to a flexible resource pool containing contractors who have been approved, qualified and referenced and are ready for a new project instantly. Acumin can supply Interim Management, teams of Information Risk and Security specialists, or short term consultants, including CLAS Consultants, Penetration Testers, Business Continuity Specialists or Technical Security Analysts all of which are part of the Acumin Approved Associates Scheme.

### > Project Consulting

With our industry knowledge and market understanding, Acumin have the experience and contact base to successfully provide a complete project team including project management to advise and direct on your recruitment projects in line with your business strategy and goals. Deploying a complete new team, senior management staff or technical specialists to assist with a new product or service launch, Acumin ensure we gain a full understanding of your project needs in order to put the correct structure in place.

### > Interim Senior Management

Using our executive search techniques and experience we are able to source the most accomplished leaders to establish and develop your EMEA business and teams. From CEO to regional leadership, Acumin have your ultimate business goals in mind to ensure the successful manager is able to develop, refine and align your Go-To-Market strategy, meet revenue objectives, define management process and determine sales methodology.

Telephone:  
+44 (0)20 7987 3838

Facsimile:  
+44 (0)20 7987 8243

Email:  
info@acumin.co.uk

Web:  
www.acumin.co.uk





### Executive Search

Acumin's experienced search consultants operate with a confidential approach and have the knowledge to find the industries leading talent. Acumin work on a retained basis and draw on a significant arsenal of proven techniques and tactics to in order to ensure our Clients receive the perfect skills and personalities for their business needs.

The Executive Search is designed to give the Client a comprehensive and discreet recruitment solution with an unmatched success rate. There is no limit to the scope or complexity of the requirement in an area where Acumin's knowledge is second to none.

### Managed Recruitment Service

Acumin's Managed Service provides a cost effective, fully-outsourced recruitment solution allowing for the centralisation of hiring Information Security staff across Technical, Sales, Marketing and Leadership disciplines enabling improved access to talent within the market place and increased visibility of your brand.

We utilise the best people, processes and technology available to effectively manage a client's entire recruitment process - from evaluation and planning through to candidate interview, selection/hire and on-boarding. We work hard to seamlessly integrate into the organisation to ensure the best possible candidate experience.

### Team Moves

A full Team Move allows clients to achieve rapid strategic growth and develop business in new markets while adding significant value to existing service offerings and to increase market share. This is a low-cost, targeted, rapid growth strategy that is highly effective and is still more cost efficient than the full acquisition of a company.

We launch a discrete search and selection campaign, proactively use our knowledge of future market trends to locate hot teams in the market and research legal implications. We extensively qualify and obtain the commitment of a team in advance of any introductions being made as we understand that maintaining the confidentiality and anonymity of our clients in these circumstances is essential when considering a team move.

**Established in 1998, Acumin is the leading provider of recruitment services to the Information Security and Risk Management markets. Supporting this core offering, Acumin provide Go-To-Market services to technology vendors enabling geographic expansion and sales acceleration across EMEA.**

