

Case Study

Name : Robert Witcher

Job Role : Global Product Manager,
Business Risk

Company : The BSI
(British Standards Institute)

When The BSI were looking to recruit a Global Product Manager within Business Risk, Acumin knew that this was a very specific role which would require a candidate with a very particular background and skills set.

Acumin set about sourcing a suitable candidate for this role and after an exhaustive search, identified Robert who had the perfect mix of skills and relevant experience. Previously, Rob was a senior information security consultant with a strong background across all aspects of information security policy & BS7799, compliance and risk for one of the UK's largest telecommunications companies. His skills were in alignment with what The BSI were looking for, and shortly after being put forward for the role the interview process began, leading to Rob's full-time employment with The BSI.

Outline of Case Study:

- Acumin worked with The BSI on a very specific role; sourcing a Global Product Manager (Business Risk).
- Robert Witcher was selected as being an ideal candidate for the job, given his very specialist skills set.
- Rob has worked for BSI for nearly two years now and is still in contact with Acumin on a regular basis, attending RANT events and using Acumin for any of his hiring requirements.

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Talking of why he chose Acumin as his recruitment consultancy, Rob says: “I have known Acumin for a number of years, almost since they setup. They are very keen to be active in Information Security and have proven to be knowledgeable in this area.” He continues: “The thing that really separates them from other similar consultancies is their knowledge of the Information Security arena and the people involved - they take the time and trouble to get to know the individuals.”

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Rob has now been working for The BSI for nearly two years. When asked if he would recommend Acumin for recruitment in the Risk Management and Information Security space, he replied “Yes, without hesitation.”

Acumin get involved with a number of networking events within the Security and

Risk world and have set-up an evening called “RANT” (Risk and Network Threats) where industry specialists get together and speak openly about hot topics. Rob frequently comes to the RANT events, and continues to be in regular contact with Acumin.

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Acumin Consulting are renown for their specialist knowledge of the Risk Management market place - including Data protection, information security and storage.

For more information about Acumin's services please call 0870 899 3050 or e-mail us : info@acumin.co.uk

Contact:

Acumin, Suite 22, Beaufort Court,
Admirals Way, London E14 9XL

Telephone:
+44 (0)870 899 3050
Facsimile:
+44 (0)870 891 3293

Email:
info@acumin.co.uk
Internet:
www.acumin.co.uk



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