



## Senior Consultant – Information Risk Management London

Acumin are the leading Information Security and Risk Management recruitment company with over 8 years specialising in mid-senior level recruitment across Europe. We have an excellent track record and reputation for delivery in both the end-user and IT services markets.

As a consequence of sustained growth we are looking for a Principal Consultant to deliver both mid-range and high-end consulting and sales staff to the IT Security vendor market. Work alongside the two Managing Directors, you will also work on major market entry projects for US and European vendors.

Working within a small, experienced team you will benefit from significant in-house accounts, but you must have experience of leading and mentoring existing consultants and resourcers as this is a key role within the organisation.

Knowledge of the IT product and services market and their channels will be essential for this role and you will preferably have direct experience within the Information Security and Risk Management markets.

We are looking for a self-starter, someone who is able to take the initiative and be pro-active in their approach to recruitment and carry a target of over £250k per annum. Effective account management will be key to this role as we need someone who is able to create solid relationships with new and existing customers and deliver credible advice to them to maximise opportunities.

In return you will have the opportunity to work within one of the fastest growth markets in Europe and work closely and strategically with first class clients helping them to gain real competitive advantage through the introduction of team moves and strategic leadership. You will also input directly into Acumin's growth strategy and receive an excellent cash package for achievement.

Ref: CB08/03  
Uncapped

to £80k OTE